



# Article Optimizing Supplier Selection and Order Lot-Sizing Decisions in a Two-Stage Supply Chain

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Abstract: This paper analyzes different lot-sizing policies for the supplier selection and order allocation problem in a two-stage supply chain. The supply chain consists of multiple candidate suppliers and a single buyer. In this system, selected suppliers produce a product in batches at finite production rates, ship it to the buyer, and the buyer sells it to the market at a constant demand rate. Our goal is to evaluate two lot-sizing policies and select the one that optimizes the supply chain by minimizing the total cost and maximizing supplier efficiency. A bi-objective mixed-integer nonlinear programming (BOMINLP) model is proposed. The first objective consists of the development of a coordination mechanism for supplier selection and order allocation that minimizes the entire supply chain cost, and the second objective comprises a data envelopment analysis (DEA) approach to evaluate the overall performance of suppliers to optimize supplier efficiency. Then, the lot-for-lot and order frequency policies are applied to the BOMINLP model separately to determine the set of selected suppliers as well as the corresponding order quantities and number of orders allocated to each selected supplier per replenishment cycle. Numerical examples that illustrate the solution approach and compare the two lot-sizing policies are provided.

**Keywords:** supply chain management; supplier selection; inventory lot sizing; finite production rates; data envelopment analysis

MSC: 90B50; 90C11; 90C29

## 1. Introduction

In the supply chain management (SCM) field, choosing the appropriate set of suppliers to provide materials and components to a manufacturer or products to a retailer is a widespread problem that has attracted a lot of attention for decades. In today's competitive global market, customers with high expectations frequently desire supply chains to improve their comprehensive capabilities, including lower costs and higher efficiency. On the buyers' side, managers of purchasing departments are constantly looking for competitive suppliers that can meet customers' needs and maintain a long-term relationship with them. However, most buyers contract orders to suppliers for production instead of manufacturing products by themselves. Therefore, buyer–supplier coordination is critical to secure profit for both parties [1].

Suppliers are regularly seeking solutions to reduce their price without losing the quality of both product and service to be more competitive in the market. Hence, buyers and suppliers sometimes have different goals. For example, disagreements arise when buyers want suppliers to maximize quality and efficiency while suppliers want to minimize their costs. A solution to this disagreement can be obtained in a constructive way through the development of a buyer–supplier inventory coordination mechanism, where buyers and suppliers cooperate in optimizing the overall performance of the supply chain, leading them to decisions that benefit all system members [2].



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In this study, we examine the impact of different lot-sizing policies on supplier selection and order allocation that minimize the overall supply chain cost in a multi-supplier singlebuyer supply chain. However, according to previous studies, it is not adequate to select suppliers by just considering the supply chain cost. It is better to identify all the appropriate criteria and apply the concept of efficiency to overcome this limitation. Thus, by using data envelopment analysis (DEA) and defining the most relevant criteria, it is possible to evaluate the performance of each supplier, determine their efficiency score, and select the most efficient ones [3,4]. Accordingly, we propose a bi-objective mixed-integer nonlinear programming (BOMINLP) model with the objectives of minimizing cost and optimizing supplier efficiency. The global criterion method (GCM) is applied to normalize and allocate weights to the objective functions of the model by considering the viewpoint of decisionmakers [5]. GCM allows decision-makers to consider the trade-off between minimizing cost and maximizing the supply chain efficiency simultaneously. Accordingly, the model's output provides an optimal solution for efficient supplier selection and order allocation while minimizing the cost and maximizing the efficiency of the supply chain under assigned weights [4]. The proposed model considers finite production rates for candidate suppliers and a fixed demand rate for the buyer. All suppliers produce the same product with negligible differences in quality.

The rest of this paper is organized as follows. A literature review of relevant studies is provided in Section 2. The problem statement is introduced in Section 3. Mathematical formulations for the lot-for-lot and order frequency policies taking into account supplier selection, inventory coordination, and DEA are presented in Section 4. In Section 5, results of a numerical example are presented and analyzed. Finally, Section 6 provides conclusions from our study and suggestions for future research.

### 2. Literature Review

Over the past decade, e-commerce has become an essential part of the retail industry, experiencing an annual growth between 14% and 17% according to the U.S. Census Bureau [6]. Due to their rapid development, supply chain management and buyer–supplier coordination in retail industries are crucial processes that have become increasingly complex in recent years because they involve designing, planning, and monitoring the interactions with suppliers. In this section, a literature review of scholarly work related to two critical issues in supply chain optimization is performed: supplier selection and buyer–supplier coordination.

#### 2.1. Supplier Selection

There is a large amount of literature that focuses on supplier evaluation and selection methods. Different decision-making methods have replaced the traditional cost-based method, considering both qualitative and quantitative factors, and evaluating the performance of candidate suppliers based on multiple conflicting criteria. Dickson [7] recognized and ranked 23 criteria in suppliers' evaluation and selection and is considered as one of the trailblazing works in the supplier selection field. Weber et al. [8] reviewed and assorted 74 related articles published since 1966 and concluded that the three most commonly used and essential criteria for supplier selection are cost, delivery performance, and product quality. Kleinsorge et al. [9] employed a data envelopment analysis (DEA) model to assess the comparative efficiency of sustainable supplier selection in the presence of cardinal as well as ordinal data. Narasimhan et al. [10] proposed a simple framework for supplier evaluation and selection by applying a DEA model to evaluate available suppliers with multiple inputs and outputs. Ho et al. [11] comprehensively reviewed articles related to multi-criteria decision-making approaches for supplier evaluation and selection from 2000 to 2008. They noticed that the most popular individual method was DEA, and the most popular integrated method was AHP-GP (analytic hierarchy process–goal programming). In addition, they observed that the traditional single criterion approach, which is focused on the lowest cost, is no longer the most widely adopted method in modern supply management. The evidence is that companies tend to use multiple criteria, such as quality, delivery, price, and cost, to evaluate supplier performance. Chai et al. [12] reviewed 123 articles published between 2008 and 2012 on applying decision-making methods for supplier selection. These articles are divided into seven categories according to different uncertainties to examine the research trend of uncertain supplier selection. Under this framework, they studied 26 decision-making methods, including DEA, from three perspectives: multicriteria decision-making (MCDM) techniques, mathematical programming (MP) techniques, and artificial intelligence (AI) techniques. The most widely used methods for supplier selection at that time include fuzzy sets [13], mixed-integer nonlinear programming (MINLP) [14], GP [15], AHP [16], analytic network process (ANP) [17], and DEA [18]. Zimmer et al. [19] reviewed up to 143 related articles from 1997 to 2014. They concluded that the fuzzy, AHP, and ANP methods dominate the current research studies. Chai and Ngai [20] systematically reviewed articles published from 2013 to 2018 that orient various decision-making techniques in supplier selection problems. Emerging techniques such as quality function deployment (QFD), Monte Carlo methods, multiagent systems, Markov chain simulation, and triple bottom line (TBL) are also discussed in this work. Islam et al. [21] proposed a hybrid approach that integrated machine learning and optimization models for supplier selection and order allocation planning, which leveraged historical data to predict supplier performance and optimize order allocation decisions for multiple criteria, including cost, quality, and lead time. Tong et al. [22] proposed an extended the PROMETHEE II approach for sustainable supplier selection in small- and medium-sized enterprises (SMEs), which consider multiple criteria, including environmental, social, and economic dimensions, and showed that the proposed approach can provide a useful tool for SMEs to achieve sustainable supplier selection and enhance their competitiveness in the market. Hanh et al. [23] proposed a pricing strategy and order quantity allocation model for a three-echelon supply chain with price-sensitive demand, which maximizes the total profit of the supply chain by determining optimal pricing decisions and order allocation policies for the manufacturer, distributor, and retailer. Joy et al. [24] analyzed a decision support system (DSS) for supplier selection in the glove industry, which integrated MCDM methods, expert opinions, and a knowledge-based system, and concluded that the DSS provides an effective and reliable tool for supplier selection. Saputro et al. [25] proposed a hybrid approach that combines MCDM and simulation-optimization techniques for strategic supplier selection, which can capture the dynamic and uncertain nature of the decision-making problem and interdependencies between different criteria.

#### 2.2. Buyer–Supplier Coordination

Inventory management has always been one of the main factors in supplier selection problems. Inventory is considered one of the most critical assets of a company because the inventory level can directly affect the overall cost and resulting profit of the company's shareholders. Goyal [26] examined a single-buyer single-vendor system with an infinite production rate with the objective of minimizing buyer's and vendor's costs in the early research on buyer-vendor coordination models. Cachon and Lariviere [27] studied revenuesharing mechanisms through a game theoretical model, within a single-vendor single-buyer supply chain model. They compared these types of agreements with buyback policies and quantity discount schedules. Jaber et al. [28] established a coordination mechanism based on quantity discounts for maximizing a three-level supply chain performance under price-sensitive demand. They developed a subsequent profit-sharing model to split the benefits achieved through coordination. Sarmah et al. [29] explored profit-sharing within a two-stage supply chain using credit as the mechanism for surplus transfers. Goyal and Gupta [30] reviewed published literature on handling integrated inventory models (buyersupplier coordination) and concluded that two-stage buyer-vendor inventory coordination models enable the net profit to be fairly distributed to all coordinators in the supply chain system according to the discount policy.

Researchers have studied supply chain's buyer-vendor coordination problems in the past decades with different assumptions and objectives. Chen [3] suggested a framework firstly using the strengths, weaknesses, opportunities, and threats (SWOT) analysis approach as a framework to evaluate the company's competitive position and develop a strategic plan. Then, they choose candidate suppliers based on the criteria and indicators of supplier selection. Finally, a data envelopment analysis (DEA) model is applied to determine the optimal set of suppliers. Kamali et al. [31] developed a multi-objective MINLP integrated inventory model in which quantity discount schemes are used to optimize the overall performance of a single-buyer multiple-vendor supply chain by minimizing the total system cost, including the cost of the buyer and selected suppliers, the number of defective items, and number of late deliveries. Hammami et al. [32] studied the supplier selection problem under uncertain fluctuating exchange rates and price discounts using the mixed-integer scenario-based stochastic programming method. Giri and Bardhan [33] developed a buyer–vendor coordination model to find the optimal delivery batch size and number of shipments that minimize the system average cost in a single-vendor singlebuyer supply chain with a constant production rate and a demand rate dependent on the on-hand inventory of buyers. Adeinat and Ventura [34] proposed an MINLP model for a single-buyer multi-supplier supply chain that produces a single product to determine the optimal strategy for setting the selling price and replenishment cycle. Karush–Kuhn– Tucker conditions were applied to examine the influence of supplier capacity changes on the optimal solution. Hariga et al. [35] studied a single-buyer single-vendor case with finished products packed in returnable transport items (RTIs). They concluded that renting RTIs is optimal to increase return under a high shortage cost and the risk of late RTI returns. In addition, they showed that the supply chain's performance is highly dependent on the average RTI return time.

Yousefi et al. [36] presented a multi-objective approach for testing the impact of visibility in the supplier selection problem by applying GCM to integrate objectives including maximizing supplier visibility, minimizing the effect of defective or delayed parts, and minimizing the cost of the supply chain. Adeinat and Ventura [37] developed an MINLP model to maximize the profit per time unit for the integrated pricing, supplier selection, and inventory replenishment problem in a serial supply chain under price-sensitive demand. In addition, they provided a heuristic algorithm which can deal with the problem promptly. Yousefi et al. [4] proposed a two-stage hybrid model under a fixed demand rate for efficient supplier selection, order allocation, and pricing in a supply chain concerning coordination among members. Duan and Ventura [38] presented a two-stage piecewise-linear approximation methodology to solve the joint pricing, supplier selection, and inventory replenishment problem, and modeled the price-sensitive demand using the logit function. They concluded that the logit demand function could be a suitable choice to capture the global price change in real-life applications by comparing it with different price-sensitive demand functions on pricing and replenishment decisions. Ventura et al. [1] studied a supplier selection and order quantity allocation problem in a two-stage supply chain with single-buyer and multiple candidate suppliers under price-sensitive demand and finite production rates. They presented two MINLP models to find optimal solutions of supplier selection, retail price, order quantity, and number of orders per replenishment cycle for each selected supplier. Liberopoulos and Deligiannis [39] developed an optimal inventory control policy for a supplier when the buyer's purchase decision is influenced by past service levels, which considers the buyer's ordering behavior and the supplier's capacity constraints and trade credit terms, and they showed that the optimal policy can achieve substantial cost savings for both parties. Schmelzle and Mukandwal [40] investigated the impact of supply chain relationship configurations on supplier performance by analyzing buyer-supplier relationships in the aerospace industry, which identified the key dimensions of relationship quality, including trust, communication, and coordination, and they showed that high-quality relationships lead to improved supplier performance in terms of cost, quality, and delivery. Ventura et al. [41] studied a multi-period dynamic supplier selection

and inventory lot-sizing problem with multiple products in a serial supply chain which incorporated a richer cost structure involving joint replenishment costs for raw material replenishment and production, and an accurate representation of the transportation costs using a vector of full-truck load costs for different size trucks. They proposed two mixed-integer linear programming formulations: integrated and sequential. The integrated model solves the problem to optimality while the sequential approach provides near optimal solutions in a timely manner. Rohaninejad et al. [42] proposed an integrated lot-sizing and scheduling model that used machine learning techniques to mitigate uncertainty in demand and processing time, which leverages historical data to predict demand and processing time and optimizes lot-sizing and scheduling decisions to minimize the total cost while ensuring customer satisfaction and operational efficiency.

### 3. Problem Statement

In this study, we consider a supply chain consisting of a single buyer and multiple suppliers. We are interested in selecting efficient suppliers and allocating appropriate orders to them to satisfy the market demand, minimize the total cost and maximize the overall efficiency of the supply chain. Figure 1 shows the structure of the supply chain. The buyer first estimates the product demand through analysis and forecasting on the collected market data. Later, the buyer selects the preferred set of suppliers to replenish the inventory to ensure the right amount of stock to meet customer demand at minimum cost. In this study, a bi-objective model is developed to support the buyer's decision-making process. The model provides an inventory coordination mechanism between the buyer and selected suppliers that minimizes the supply chain cost while considering two different lot-sizing policies and maximizes supplier efficiency using DEA.

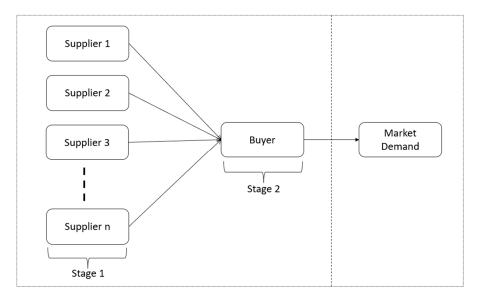


Figure 1. Structure of the supply chain.

Structurally, our approach integrates buyer–supplier coordination and DEA. The buyer–supplier coordination model aims at calculating the optimal order quantity and order frequency for each selected supplier within a replenishment cycle that minimizes the supply chain's total cost. This cost includes buyer's purchasing cost, ordering cost, and inventory holding cost, and supplier's production cost, setup cost, and inventory holding cost. A DEA model is applied to evaluate the efficiency of suppliers. Selected suppliers must be able to fulfill the buyer's demand according to relevant evaluation standards. Finally, a bi-objective model is formulated by combining the buyer–supplier coordination and DEA models.

DEA is a nonparametric method in operations research and economics to estimate production frontiers [43]. It produces a single aggregate measure of relative efficiency

among comparable units, called decision making units (DMUs), which is a function of the inputs and outputs of processes operating at the DMUs [44]. Inputs cover elements that can be reduced by decision-makers to improve the supply chain system, such as cost, defect rate, and delivery delay. On the other hand, outputs include profitability, quality, and delivery reliability that decision-makers can increase to make the supply chain system more competitive.

Two objective functions are considered in this study. The first objective function,  $Z_1$ , represents the total cost of the supply chain and should be minimized. The second objective function,  $Z_2$ , represents the supply chain efficiency and should be maximized. The two objective functions act against each other, which means that we cannot achieve minimum supply chain cost and maximum supply chain efficiency at the same time. Therefore, we apply the global criterion method (GCM) and derive the final objective function, Z, allowing decision-makers to assign weights to objective functions  $Z_1$  and  $Z_2$  based on how much they value these objectives [45]. The use of GCM can help decision-makers adjust the supplier selection and order allocation strategy to meet the changing demand of the market.

Yousefi et al. [4] proposed a model that only allows a single buyer to assign one order to each selected supplier per replenishment cycle, as shown in Figure 2. However, it is possible to improve their model by applying different lot-sizing policies to reduce the supply chain's total cost  $Z_1$  and improve the supply chain efficiency  $Z_2$ . In this study, we apply the lot-for-lot and order frequency policies to test their performance in minimizing the supply chain's total cost and maximizing the supply chain efficiency. A lot-for-lot policy is usually used when storage space is limited or for intermittent in-demand items. This policy is characterized by low inventory holding costs, but high setup costs. The order frequency policy is very similar to the lot-for-lot policy. Suppose the buyer assigns consecutive orders to a supplier. In that case, the supplier can batch the orders and deliver the product in small lots to the buyer. Hence, compared with the lot-for-lot policy, the order frequency policy reduces the overall setup cost for each selected supplier per replenishment cycle. The inventory holding cost of suppliers could be different for this policy because the suppliers' production rates may be higher or lower than the demand rate. A more detailed explanation can be found in the Section 4.

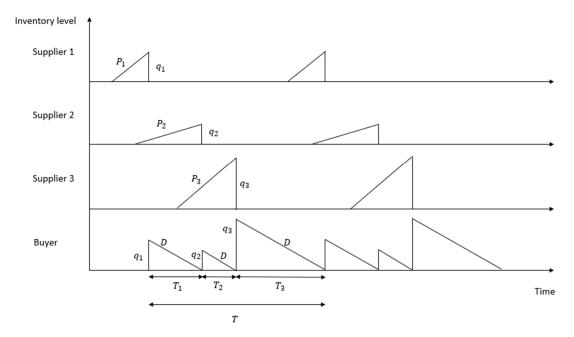


Figure 2. Inventory levels for a supply chain with a single buyer and three suppliers.

The following assumptions and notation are used throughout the rest of the paper.

# Assumptions [1]:

- 1. Inventory shortage for the buyer and suppliers is not allowed.
- 2. Suppliers produce the single product.
- 3. The market's demand rate for the product is known and constant over time.
- 4. The buyer can purchase the required quantity of products from multiple suppliers.
- 5. Lead-times are either negligible or constant.
- 6. The production rate of each supplier is finite.
- 7. None of the suppliers are preselected.
- 8. The holding cost is proportional to the average inventory.

### Indices:

 $\begin{array}{l} \text{Objective function index, } i \in \{1,2\}.\\ \text{Candidate supplier index, } k \in \{1,\ldots,n\}.\\ \text{Input element of processes operating at each candidate supplier (DMU), } u \in \{1,\ldots,l\}.\\ \text{Output element of processes operating at each candidate supplier (DMU)}, v \in \{1,\ldots,s\}. \end{array}$ 

# Parameters:

D	Demand rate for the buyer.
$A_k$	Fixed ordering cost for supplier k.
c <sub>k</sub>	Unit price for supplier k.
$P_k$	Finite production rate for supplier k.
P <sub>k</sub> h <sup>B</sup>	Inventory holding cost per unit and unit time for the buyer.
$h_k^s$	Inventory holding cost per unit and unit time for supplier k.
Sk	Production setup cost for supplier k.
$v_k$	Variable production cost per unit for supplier k.
I <sub>uk</sub>	Amount of the u <sup>th</sup> input for supplier k.
O <sub>vk</sub>	Amount of the v <sup>th</sup> output for supplier k.
w <sub>i</sub>	Weight assigned to objective function $Z_i$ by the decision-maker.
ε	Extremely small positive number.
Μ	Extremely large positive number.
Ν	Maximum number of suppliers that the buyer can select.
m	Maximum number of orders submitted to suppliers per replenishment cycle.
wi	Weight assigned to objective function Z <sub>i</sub> by the decision-maker.
n	Number of candidate suppliers.
1	Number of input elements of processes operating at each candidate supplier.
s	Number of output elements of processes operating at each candidate supplier.
Sets:	
-	

S Set of candidate suppliers, i.e., $S = \{1, $	$2, \ldots, n$ .
P Set of suppliers with a production rate	greater than or equal to the demand rate, i.e.,
$ \begin{array}{l} R_1 \\ R_1 = \{k: p_k \geq D, k \in S\}. \end{array} $	
Set of suppliers with a production rate	smaller than the demand rate, i.e.,
$\begin{array}{llllllllllllllllllllllllllllllllllll$	

### Variables and functions:

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$q_k$	Buyer's order quantity of each delivery from supplier k.
$q'_k$	Proportion of units produced by supplier k per cycle to the buyer's total demand.
Q	Total purchased quantity from all suppliers per cycle, $Q = \sum_{k=1}^{n} Y_k q_k$ .
X <sub>k</sub>	Binary variable that indicates whether supplier k is selected.
Y <sub>k</sub>	Total number of orders submitted to supplier k per replenishment cycle.
$T_k^S$	Time needed for supplier k to produce order of size q <sub>k</sub> .
$\begin{array}{c} Y_k \\ T_k^S \\ T_k^B \end{array}$	Time needed to consume supplier k's order of size $q_k$ .
T	Replenishment cycle time for the buyer, $T = \sum_{k=1}^{n} Y_k T_k^B$ .
$Z_1$	Objective function representing the supply chain's total cost per time unit.

$Z_2$	Objective function repres	enting the supply	v chain efficiency.

- Z Final bi-objective function.
- t Variable that helps simplify the objective function  $Z_1$  and has no practical meaning,  $t = Q^{-1}$ .

 $b_k$  Variable that helps simplify the objective function  $Z_1$  and has no practical meaning,  $b_k = tY_k$ .

- e<sub>k</sub> Inefficiency score for supplier k.
- V<sub>ku</sub> Value of the u<sup>th</sup> input for supplier k (non-negative).
- $U_{kv}$  Value of the v<sup>th</sup> output for supplier k (non-negative).
- I<sub>TC</sub> Improvement to the supply chain's total cost Z<sub>1</sub> when using different lot-sizing policies.
- $\mu_k^S$  Utilization level of selected supplier k.

# 4. Model Development

The model presented in this section evaluates how different lot-sizing policies influence the supply chain efficiency and total cost, including the buyer's purchasing cost, ordering cost, and inventory holding cost, and suppliers' production cost, setup cost, and inventory holding cost. The model determines the optimal set of selected suppliers, order quantities, and order frequencies.

This section is organized as follows. We first derive the buyer's cost functions in Section 4.1. Then, mathematical models for the lot-for-lot and order frequency policies are shown in Sections 4.2 and 4.3, respectively.

### 4.1. Buyer's Cost

The buyer's cost in the supply chain consists of three components: purchasing cost  $(PC^B)$ , ordering cost  $(OC^B)$ , and inventory holding cost  $(IHC^B)$ . In a replenishment cycle, the buyer submits  $Y_k$  orders of size  $q_k$  to selected supplier k. Equation (1) shows that the purchasing cost  $(PC^B)$  per time unit is equal to the total number of units ordered from each selected supplier k per replenishment cycle multiplied by the corresponding unit price  $c_k$ , i.e.,  $\sum_{k=1}^{n} c_k Y_k q_k$ , and divided by the cycle length  $T = \frac{Q}{D}$ , where  $Q = \sum_{k=1}^{n} Y_k q_k$ .

$$PC^{B} = \frac{D}{Q} \sum_{k=1}^{n} c_{k} Y_{k} q_{k}.$$
(1)

In Equation (2), the ordering cost ( $OC^B$ ) per time unit is equal to  $Y_k$  multiplied by the corresponding fixed ordering cost  $A_k$ , k = 1, ..., n, and divided by the cycle length.

$$OC^{B} = \frac{D}{Q} \sum_{k=1}^{n} Y_{k} A_{k}.$$
(2)

Equation (3) shows the average inventory  $(I_k^B)$  from supplier k's orders in a replenishment cycle, T = Q/D, where the buyer's inventory of an order received from supplier k will steadily go from  $q_k$  to 0 in  $T_k^B$  time units, which is the time needed to consume the order of size  $q_k$ , i.e.,  $T_k^B = q_k/D$ .

$$I_{k}^{B} = \frac{\frac{1}{2}Y_{k}q_{k}T_{k}^{B}}{T} = \frac{\frac{1}{2}Y_{k}q_{k}\frac{q_{k}}{D}}{\frac{Q}{D}} = Y_{k}\frac{q_{k}^{2}}{2Q}, \ k = 1, \dots, n.$$
(3)

In each replenishment cycle, the buyer receives  $Y_k q_k$  units from selected supplier k with corresponding inventory holding cost  $IHC_k^B = h^B I_k^B = \frac{h^B}{2Q} Y_k q_k^2$ . Hence, the buyer's total inventory holding cost (IHC<sup>B</sup>) per time unit is calculated by Equation (4).

$$IHC^{B} = \sum_{k=1}^{n} IHC^{B}_{k} = \sum_{k=1}^{n} h^{B}I^{B}_{k} = \frac{h^{B}}{2Q} \sum_{k=1}^{n} Y_{k}q^{2}_{k}.$$
 (4)

Finally, the buyer's total  $\cot(TC^B)$  per time unit can be written as shown in Equation (5). The three terms in Equation (5) represent the buyer's entire cost per time unit, including purchasing, ordering, and inventory holding.

$$TC^{B} = PC^{B} + OC^{B} + IHC^{B} = \frac{D}{Q} \left[ \sum_{k=1}^{n} \left( c_{k}q_{k} + A_{k} + \frac{h^{B}}{2D}q_{k}^{2} \right) Y_{k} \right].$$
(5)

### 4.2. Lot-for-Lot Policy

The lot-for-lot policy is flexible as suppliers only react to actual demand. There is no batching in the production of individual orders. This policy aims to reduce the inventory level as much as possible to minimize the inventory holding costs. However, it increases production setup costs because production starts every time an order is received.

### 4.2.1. Suppliers' Cost

The suppliers' cost includes three components: cost of production (CP<sup>S</sup>), setup cost (SC<sup>S</sup>), and inventory holding cost (IHC<sup>S</sup>). Similar to the method of calculating the buyer's ordering cost, Equation (6) states the cost of production (CP<sup>S</sup>) per time unit of suppliers is equal to the total number of products ordered from each selected supplier per cycle, i.e.,  $Y_k q_k$ , multiplied by the corresponding variable production cost  $v_k$  and divided by the cycle length  $T = \frac{Q}{D}$ .

$$CP^{S} = \mathop{\mathbb{D}}_{Q} \sum_{k=1}^{n} v_{k} Y_{k} q_{k}.$$
(6)

Equation (7) shows that each selected supplier k incurs in a fixed setup cost  $S_k$  every time an order of  $q_k$  units is produced.  $Y_k$  represents the total number of orders submitted to supplier k per replenishment cycle. Hence, the setup cost (SC<sup>S</sup>) per time unit is equal to the sum over all suppliers of  $Y_k$  multiplied by the corresponding fixed setup cost  $S_k$  and divided by the cycle length.

$$SC^{S} = \frac{D}{Q} \sum_{k=1}^{n} Y_{k} S_{k}.$$
(7)

In the same way as calculating the buyer's inventory holding cost, the supplier's average inventory per time unit, denoted as  $I_k^S$ , can be calculated by Equation (8).  $T_k^S$  represents the time needed for supplier k to produce an order of size  $q_k$ , which equals  $\frac{q_k}{P_k}$ .

The suppliers' inventory holding cost (IHC<sup>S</sup>) per time unit is shown in Equation (9).

$$I_{k}^{S} = \frac{\frac{1}{2}Y_{k}q_{k}T_{k}^{S}}{T} = \frac{\frac{1}{2}Y_{k}q_{k}\frac{q_{k}}{P_{k}}}{\frac{Q}{D}} = \frac{DY_{k}q_{k}^{2}}{2P_{k}Q}, \ k = 1, \dots, n,$$
(8)

$$IHC^{S} = \sum_{k=1}^{n} IHC_{k}^{S} = \sum_{k=1}^{n} h_{k}^{S} I_{k}^{S} = \frac{D}{2Q} \sum_{k=1}^{n} \frac{h_{k}^{S} Y_{k} q_{k}^{2}}{P_{k}}.$$
(9)

Finally, the suppliers' cost (TC<sup>S</sup>) per time unit is displayed in Equation (10), which corresponds to the sum of the three cost components derived above.

$$TC^{S} = CP^{S} + SC^{S} + IHC^{S} = \frac{D}{Q} \left[ \sum_{k=1}^{n} \left( v_{k}q_{k} + S_{k} + \frac{h_{k}^{S}q_{k}^{2}}{2P_{k}} \right) Y_{k} \right].$$
(10)

4.2.2. Supply Chain's Total Cost  $Z_1$ 

The supply chain's total cost  $Z_1$  per time unit is obtained by adding together the buyer's and suppliers' costs, as shown in Equation (11). Equation (12) indicates that our goal is to minimize  $Z_1$ .

$$Z_{1} = TC^{B} + TC^{S} = \frac{D}{Q} \left[ \sum_{k=1}^{n} (c_{k}q_{k} + A_{k} + \frac{h^{B}}{2D}q_{k}^{2})Y_{k} \right] + \frac{D}{Q} \left[ \sum_{k=1}^{n} (v_{k}q_{k} + S_{k} + \frac{h^{S}_{k}q_{k}^{2}}{2P_{k}})Y_{k} \right]$$
  
$$= \frac{D}{Q} \left( \sum_{k=1}^{n} \left[ (v_{k} + c_{k})Y_{k}q_{k} + (A_{k} + S_{k})Y_{k} + \frac{1}{2} \left( \frac{h^{B}}{D} + \frac{h^{S}_{k}}{P_{k}} \right)Y_{k}q_{k}^{2} \right] \right),$$
(11)

$$MinZ_{1} = \frac{D}{Q} \left( \sum_{k=1}^{n} \left[ (v_{k} + c_{k})Y_{k}q_{k} + (A_{k} + S_{k})Y_{k} + \frac{1}{2} \left( \frac{h^{B}}{D} + \frac{h^{S}_{k}}{P_{k}} \right) Y_{k}q_{k}^{2} \right] \right).$$
(12)

The first objective function  $Z_1$  needs to be simplified to facilitate calculations for the solver. Equation (13) states that the total purchased quantity from all suppliers each cycle equals the sum of units produced by each selected supplier. The variable t here is only used to help simplify the objective function  $Z_1$  and has no practical meaning, as is the case with  $b_k$  in Equation (15). Equation (14) calculates  $q'_k$ , which is the proportion of units produced by supplier k per cycle to the buyer's total demand. After performing these transformations, we can simplify Equation (12) by setting  $Q = \sum_{k=1}^{n} Y_k q_k$  and including Equations (13)–(15). Finally, Equation (16) shows the simplified continuous quadratic objective function  $Z_1$ .

$$\mathbf{t} = \mathbf{Q}^{-1} = \left(\sum_{k=1}^{n} \mathbf{Y}_{k} q_{k}\right)^{-1},$$
(13)

$$q'_k = tY_k q_{k'} \quad k = 1, \dots, n, \tag{14}$$

$$\mathbf{b}_{\mathbf{k}} = \mathbf{t} \mathbf{Y}_{\mathbf{k}}, \ \mathbf{k} = 1, \dots, \mathbf{n}, \tag{15}$$

$$MinZ_{1} = D\left(\sum_{k=1}^{n} \left[ (v_{k} + c_{k})q_{k}' + (A_{k} + S_{k})b_{k} + \frac{1}{2} \left( \frac{h^{B}}{D} + \frac{h_{k}^{S}}{P_{k}} \right) q_{k}'q_{k} \right] \right).$$
(16)

4.2.3. Supply Chain Efficiency  $Z_2$ 

The second objective function  $Z_2$  represents the supply chain efficiency which is calculated as the sum of each selected supplier's efficiency. A DEA model is employed to evaluate the efficiency of each supplier, where  $e_k$  represents supplier k's inefficiency score that can be calculated by the DEA model with input  $I_{uk}$  and output  $O_{vk}$  criteria of DMUs. These criteria are divided into two classes: desirable and undesirable. Undesirable criteria comprise costs, defect rate, and delivery delays. Desirable criteria consist of profitability, quality, and reliability of delivery. According to Equation (27) below, if supplier k is not selected, i.e.,  $X_k = 0$ , then  $e_k = 0$  as well. However, if supplier k is selected, i.e.,  $X_k = 1$ , then based on Equations (25) and (26),  $e_k$  is set between 0 and 1. Detailed calculation of these equations will be given in the constraint subsection of the model. Considering the related constraints, Equation (17) calculates the supply chain efficiency. The purpose of Equation (17) is to select suppliers that maximize the supply chain efficiency.

$$MaxZ_2 = \sum_{k=1}^{n} (1 - e_k).$$
(17)

4.2.4. Final Objective Function Z

Clearly, objective functions  $Z_1$  and  $Z_2$  cannot reach their limit at the same time. In other words, optimizing one function will cause the other function to deviate from its optimal point. Thus, GCM is used to simultaneously optimize a global criterion which is a measure of how close the decision maker can get to the ideal solution. GCM determines

an optimal solution that minimizes the sum of the relative deviations of both objective functions from their optimal values  $Z_i^*$ , i = 1, 2 [45]. The final bi-objective function Z using GCM is shown in Equation (18).

$$\begin{aligned} \text{Min}Z &= w_1 \times \frac{Z_1 - Z_1^*}{Z_1^*} + w_2 \times \frac{Z_2^* - Z_2}{Z_2^*} \Rightarrow \\ \text{Min}Z &= w_1 \times \frac{D\left(\sum_{k=1}^n \left[ (v_k + c_k)q_k' + (A_k + S_k)b_k + \frac{1}{2} \left(\frac{h^B}{D} + \frac{h_k^S}{P_k}\right)q_k'q_k \right] \right) - Z_1^*}{Z_1^*} \\ &+ w_2 \times \frac{Z_2^* - \sum_{k=1}^n (1 - e_k)}{Z_2^*}. \end{aligned}$$
(18)

With this method, decision-makers can assign different weights to the objective function to satisfy their requirements. In Equation (18),  $w_1$  and  $w_2$  represent the weights of the objective functions, and  $Z_1^*$  and  $Z_2^*$  denote the optimal values of  $Z_1$  and  $Z_2$  calculated independently. The sum of the weights assigned to the two objective functions must be equal to 1, i.e.,  $\sum_{i=1}^{2} w_i = 1$ . Note that the objective functions  $Z_1$  and  $Z_2$  have different units and may also have different sizes. Therefore, we need to normalize the equations before adding them up with the corresponding weights. Hence, the objective function  $Z_1$  which needs to be maximized is normalized through  $\frac{Z_i - Z_i^*}{Z_i^*}$ . Additionally, the objective functions are normalized into uniform, dimensionless scales. Thus, they can be incorporated in the same equation for further calculations. Finally, GCM is applied to minimize the objective function Z which combines objective functions  $Z_1$  and  $Z_2$  with corresponding weights to find the optimal solution that minimizes  $Z_1$  and maximizes  $Z_2$  simultaneously.

### 4.2.5. Constraints

Due to the simplification of objective function  $Z_1$  as shown in Equation (16), the corresponding constraints need to be rewritten accordingly. Equation  $Q = \sum_{k=1}^{n} Y_k q_k$  is converted to Equation (19) according to  $Q^{-1} = (\sum_{k=1}^{n} Y_k q_k)^{-1} = t$ , and  $tY_k q_k = q'_k$ .

$$\sum_{k=1}^{n} q'_{k} = 1, \ k = 1, \dots, n.$$
(19)

Supplier consolidation is a strategy that has increased in popularity in the last two decades and is aimed at reducing the number of suppliers by focusing on and strengthening ties with the most successful ones. The benefits of this strategy are to reduce costs, improve quality, and increase efficiency. Equation (20) ensures that the maximum number of selected suppliers is restricted to a limit  $N \leq n$ .

k

$$\sum_{k=1}^{n} X_k \le N.$$
(20)

Equation (21) keeps the cycle length within a reasonable range by limiting the sum of orders from all selected suppliers in each replenishment cycle.

$$\sum_{k=1}^{n} Y_k \le m.$$
(21)

Equation (22) guarantees that the buyer only assigns orders to selected suppliers.

$$Y_k \le m X_{k}, \ k = 1, \dots, n. \tag{22}$$

According to Equation (13), (14), and (19), Equation (23) replaces  $Y_k q_k \leq \frac{X_k P_k}{D} Q$ .

$$q'_{k} \leq \frac{\chi_{k} P_{k}}{D}, \ k = 1, \dots, n.$$
<sup>(23)</sup>

Equation (24) indicates that the proportion of units produced by supplier k per cycle to the total demand  $q'_k$  must be positive if supplier k is selected.

$$q'_k \ge \varepsilon X_k, \ k = 1, \dots, n.$$
(24)

Equation (25) states that the weighted sum of outputs cannot exceed the corresponding weighted sum of inputs. Equation (26) shows the weighted sum of the inputs for each supplier is equal to a binary value. In addition, the input and output data are normalized through this equation to avoid the effect of units in the model when  $X_k = 1$ .

$$\sum_{v=1}^{s} O_{vz} U_{kv} \le \sum_{u=1}^{l} I_{uz} V_{ku}, \qquad z = 1, \dots, n, k = 1, \dots, n, k \neq z,$$
(25)

$$\sum_{u=1}^{l} I_{uz} V_{ku} = X_k, \qquad z = 1, \dots, n, k = 1, \dots, n, k \neq z.$$
(26)

Equation (27) calculates the degree of inefficiency of each supplier considering each supplier's weighted sum of the outputs.

$$\frac{\sum_{v=1}^{s} U_{kv} O_{vk}}{\sum_{u=1}^{l} V_{ku} I_{uz}} + e_k = X_k, \qquad z = 1, \dots, n, k = 1, \dots, n, k \neq z.$$
(27)

Equations (28) and (29) show that input and output weights for selected suppliers are required to be positive.

$$U_{kv} \geq \epsilon X_k, \qquad v=1,\ldots,s, k=1,\ldots,n, \tag{28}$$

$$V_{ku} \ge \varepsilon X_{k}, \qquad u = 1, \dots, l, k = 1, \dots, n.$$
<sup>(29)</sup>

According to Equations (13)–(15), Equations (30) and (31) are created and added to the model as constraints due to the change of variables in Equation (16):

$$b_k \leq MX_k, \qquad k = 1, \dots, n,$$
 (30)

$$tY_k - b_k + MX_k \le M, \qquad k = 1, \dots, n.$$
(31)

Equations (32)–(36) limit the range of variables in the model.

$$X_k \in \{0,1\}, \qquad k = 1, \dots, n,$$
 (32)

$$q_{k}, q'_{k}, b_{k} \ge 0, \qquad k = 1, \dots, n,$$
 (33)

$$\mathbf{e}_k \ge 0, \qquad k = 1, \dots, n, \tag{34}$$

$$Q \ge \varepsilon$$
, (35)

$$U_{kv}, V_{ku} \ge 0, \qquad v = 1, \dots, s, u = 1, \dots, l, k = 1, \dots, n.$$
 (36)

Finally, BOMINLP model M<sub>1</sub> implementing the lot-for-lot policy is expressed as follows:

$$MinZ = w_1 \times \frac{D\left(\sum_{k=1}^{n} \left\lfloor (v_k + c_k)q'_k + (A_k + S_k)b_k + \frac{1}{2}\left(\frac{h^B}{D} + \frac{h^S_k}{P_k}\right)q'_kq_k\right\rfloor\right) - Z_1^*}{Z_1^*} + w_2 \times \frac{Z_2^* - \sum_{k=1}^{n}(1 - e_k)}{Z_2^*}.$$
 (37)

subject to Equations (19)-(36).

#### 4.3. Order Frequency Policy

The order frequency policy allows each selected supplier k to produce all  $Y_k$  orders received from the buyer in a replenishment cycle in a single batch of size  $Y_k q_k$  and deliver them to the buyer in small lots of size  $q_k$ . This policy allows each selected supplier to maintain a low inventory level and reduce the setup cost by having a single setup per replenishment cycle. As we discussed in Section 3, there are two conditions that need to be considered in the relationship between production rate  $P_k$  and demand rate D when applying the order frequency policy. These two conditions are  $P_k \ge D$  and  $P_k < D$ , which lead to different inventory holding costs in the single-buyer multi-supplier supply chain with finite production rates [1]. Detailed analysis of both conditions is given in the following paragraphs.

For both conditions,  $P_k \ge D$  and  $P_k < D$ , according to the previous description of the order frequency policy, the setup cost only occurs once for each selected supplier per replenishment cycle. Hence, Equation (7) that represents the supplier's setup cost  $(SC^S)$  per time unit can be written as shown in Equation (38).

$$SC^{S} = \frac{D}{Q} \sum_{k=1}^{n} S_{k} X_{k}.$$
(38)

Under the order frequency policy, the suppliers' inventory holding cost can be determined for the two conditions as shown below.

Condition 1 ( $P_k \ge D$ ):

When the production rates of suppliers are greater than or equal to the demand rate, Equations (8) and (9) can be rewritten as Equations (39) and (40) to represent suppliers' inventory,  $I_k^S$ ,  $k \in R_1$ , and inventory holding cost (IHC $_{R_1}^S$ ), as shown in [1].

$$I_{k}^{S} = \frac{Y_{k} q_{k}^{2}}{2Q} \Big[ (Y_{k} - 1) - \frac{D}{P_{k}} (Y_{k} - 2) \Big], \ k \in R_{1},$$
(39)

$$IHC_{R_{1}}^{S} = \sum_{k \in R_{1}} IHC_{k}^{S} = \sum_{k \in R_{1}} h_{k}^{S}I_{k}^{S} = \sum_{k \in R_{1}} \frac{h_{k}^{S}Y_{k}q_{k}^{2}}{2Q} \Big[ (Y_{k} - 1) - \frac{D}{P_{k}}(Y_{k} - 2) \Big].$$
(40)

Condition 2 ( $P_k < D$ ):

When the production rates of suppliers are lower than the demand rate, Equations (8) and (9) can be rewritten as Equations (41) and (42) to represent suppliers' inventory,  $I_k^S$ ,  $k \in R_2$ , and inventory holding cost (IHC $_{R_2}^S$ ), as shown in [1].

$$I_{k}^{S} = \frac{Y_{k}q_{k}^{2}}{2Q} \left[ \frac{Y_{k}D}{P_{k}} - (Y_{k} - 1) \right], k \in \mathbb{R}_{2},$$

$$(41)$$

$$IHC_{R_{2}}^{S} = \sum_{k \in R_{2}} IHC_{k}^{S} = \sum_{k \in R_{2}} h_{k}^{S} I_{k}^{S} = \sum_{k \in R_{2}} \frac{h_{k}^{S} Y_{k} q_{k}^{2}}{2Q} \Big[ \frac{Y_{k}D}{P_{k}} - (Y_{k} - 1) \Big].$$
(42)

Figure 3 illustrates the inventory levels for a two-supplier system under the order frequency policy with  $Y_1 = 4$  and  $Y_2 = 3$ . In this example,  $P_1 > D$  and  $P_2 < D$ .

M

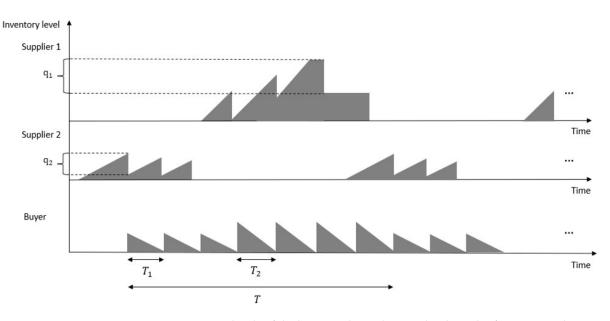


Figure 3. Inventory levels of the buyer and suppliers under the order frequency policy.

Equation (12) representing the supply chain's total cost  $Z_1$  per time unit can be written as Equation (43). Consequently, the final bi-objective function Z becomes Equation (44) using the supply chain's total cost  $Z_1$  in Equation (43) and the supply chain efficiency in Equation (17).

$$\begin{aligned} \operatorname{Min}Z_{1} &= D\left(\sum_{k=1}^{n} \left[ (v_{k} + c_{k})q_{k}' + (A_{k} + S_{k})b_{k} \right] \right) + \frac{1}{2} \sum_{k \in R_{1}} \left( h^{B} + h_{k}^{S} \left[ (Y_{k} - 1) - \frac{D}{P_{k}}(Y_{k} - 2) \right] \right) q_{k}' q_{k} \\ &+ \frac{1}{2} \sum_{k \in R_{2}} \left( h^{B} + h_{k}^{S} \left[ \frac{Y_{k}D}{P_{k}} - (Y_{k} - 1) \right] \right) q_{k}' q_{k}. \end{aligned}$$

$$\begin{aligned} \operatorname{Min}Z &= w_{1} \times \frac{Z_{1} - Z_{1}^{*}}{Z_{1}^{*}} + w_{2} \times \frac{Z_{2}^{*} - Z_{2}}{Z_{2}^{*}} \end{aligned}$$

$$\end{aligned}$$

$$\end{aligned}$$

$$\end{aligned}$$

$$\end{aligned}$$

$$\end{aligned}$$

$$\end{aligned}$$

$$\end{aligned}$$

$$\end{aligned}$$

Lastly, BOMINLP model M<sub>2</sub> implementing the order frequency policy is expressed as follows:

$$D\left(\sum_{k=1}^{n}\left[(v_{k}+c_{k})q_{k}'+(A_{k}+S_{k})b_{k}\right]\right)+\frac{1}{2}\sum_{k\in R_{1}}\left(h^{B}+h_{k}^{S}\left[(Y_{k}-1)-\frac{D}{P_{k}}(Y_{k}-2)\right]\right)q_{k}'q_{k} +\frac{1}{2}\sum_{k\in R_{2}}\left(h^{B}+h_{k}^{S}\left[\frac{Y_{k}D}{P_{k}}-(Y_{k}-1)\right]\right)q_{k}'q_{k}-Z_{1}^{*} +w_{2}\times\frac{Z_{2}^{*}-\sum_{k=1}^{n}(1-e_{k})}{Z_{2}^{*}}.$$
(45)

subject to Equations (19)-(36).

The optimal order quantity and number of orders that should be allocated to each selected supplier per replenishment cycle with optimized supply chain's total cost and efficiency for the lot-for-lot and order frequency policies under different conditions can be determined by solving models BOMINLP M<sub>1</sub> and M<sub>2</sub>, respectively.

### 5. Numerical Example and Analysis

In this section, we examine the performance of the lot-for-lot and order frequency policies which have been employed in BOMINLP models  $M_1$  and  $M_2$ , respectively. We use the example described in [1] to illustrate the benefits of applying the two different lot-sizing policies. The data is collected from previous studies that focus on supplier selection and inventory lot-sizing problems. Table 1 provides data for the buyer including buyer's inventory holding cost, maximum number of selected suppliers, and the fixed demand rate. Data for each supplier is given in Table 2, including fixed ordering cost, unit price, setup cost, inventory holding cost, variable production cost per unit, and finite production rate.

Note that in this numerical example, Equations (40)–(43) are used for the order frequency policy calculations because  $P_k < D$  according to Tables 1 and 2. Hence, all the suppliers belong to supplier set  $R_2$  and supplier set  $R_1$  is empty.

Table 1. Buyer's data for numerical example.

Parameter	Buyer's Holding Cost (h <sup>B</sup> )	Max. # Suppliers	Buyer's Demand
	(\$/Unit/Year)	(N)	(D) (Unit/Year)
Value	2.6	6	200,000

Fixed Variable Variable Production Production Holding Cost **Production Cost** Supplier **Ordering Cost** Ordering Cost Rate (P<sub>k</sub>) Setup Cost (Sk)  $(h_k^s)$ (k) (A<sub>k</sub>) (c<sub>k</sub>) (v<sub>k</sub>) (\$/Unit/Year) (Units/Year) (\$/Order) (\$/Order) (\$/Unit) (\$/Unit) 1 40 9.0 2.29 42,000 43 4.042 19 9.1 1.96 34,000 39 6.48 3 25 2.74 42 8.7 36,500 7.17 4 39 30 10.50.5463,000 5.87 5 27 38 9.5 1.50 45,500 6.30 6 33 8.9 1.25 64,000 42 4.85 7 30 8.7 2.0041.500 40 5.08 8 23 10.4 2.09 36,000 39 7.00 9 20 66,500 38 9.0 1.90 6.00 10 34 10.5 1.71 61,000 32 5.25

We evaluate the efficiency of each candidate supplier for efficient supplier selection using the DEA model. An input is an element that can be employed by decision-makers to improve the supply chain system, such as shipping cost, defect rate, and delivery delay. An output represents an element, such as profitability, service quality, and delivery reliability, that decision-makers utilize to make the supply chain system more competitive. The input and output data for each supplier are listed in Table 3. Friedman and Sinuany-Stern [46] stated that there is a rule of thumb suggesting that the number of the candidate suppliers (n), inputs (*l*), and outputs (s) should satisfy  $n \ge 3$  (*l* + s). Therefore, in this example, we have one input, two outputs, and ten candidate suppliers, thus satisfying the rule. Note that researchers do not have a unified standard for the precise values of n, *l*, and s. Still, they all agree that too few suppliers (n) could make the results unreliable.

Table 3. Input and output data for each supplier.

Supplier (k)	1	2	3	4	5	6	7	8	9	10
TC (I <sub>uk</sub> , u = 1) (\$/100 lbs./shipment)	253	268	259	180	257	248	330	327	330	321
EXP ( $O_{vk}$ , $v = 1$ ) (points)	240	210	270	200	160	230	170	180	170	200
$CRE(O_{vk}, v = 2)$ (points)	90	80	70	70	70	80	60	70	60	80

The input is the total cost of shipments measured by the cost of 100 lbs. per shipment (TC) obtained from an actual Hewlett-Packard (HP) carrier [47]. Each supplier has a fixed TC based on the distance between the production center and the buyer's warehouse. This situation usually occurs between suppliers and buyers who have a long-term cooperative relationship. In this case, instead of calculating the distance required to ship an order, the driver's hourly salary and the working hours per day are combined to calculate the shipping cost. The buyer and suppliers agreed on a fixed shipping price per 100 lbs. per

Table 2. Suppliers' data for numerical example.

shipment to calculate the shipping cost for each delivery more efficiently. The outputs are the ratings for service–quality experience (EXP) and service–quality credence (CRE). The ratings for EXP and CRE provide different aspects of the shipper–carrier relationship. EXP summarizes the totality of contacts and actions between carrier and shipper, based on evaluation of past and present transactions. CRE is future-oriented, defining the shape of expectations of future performance [47]. Kleinsorge et al. [9] use EXP and CRE to demonstrate how these two intangible outputs can be integrated into an overall model of carrier performance. Based on the managers' satisfaction with each determinant, they gave an arbitrary grade between 0 and 300 points for EXP, and an arbitrary grade between 0 and 100 points for CRE concerning the evaluated carrier.

The input and output data of suppliers employed in [9] were collected from a single HP carrier in a case study that applied DEA for monitoring customer-supplier relationships over 18 periods. In later research, Talluri and Baker [48] separated the data into 18 parts and considered them as 18 different suppliers. They used the data as part of the data set to illustrate their multi-phase mathematical programming approach for effective supply chain design. In addition, they stated that the primary purpose of sorting data this way was to help them illustrate their approach. Hence, the decision-making process was not affected by applying this assumption. The data of each period can represent an independent supplier. Yousefi et al. [4] selected 10-period data from [48] as the input and output data for 10 independent suppliers.

Solutions for the numerical example were found using the Gurobi solver implemented in Python on a Windows 10 PC with a 2.60 GHz Inter<sup>®</sup> Core<sup>TM</sup> i7 CPU and 8 GB of RAM. First, we tested the situation when each selected supplier only receives one order per replenishment cycle. Table 4 shows the results for model  $M_1$  with  $Y_k = X_k(m = 4)$  for different sets of weights  $(w_1, w_2)$ . By setting  $Y_k = X_k$ , we can simulate the conditions where each selected supplier can only receive one order per cycle which means that no lot-sizing policy is applied due to the limited number of orders in this example. We compared these results with the results of using the lot-for-lot and order frequency policies to determine the benefits of applying different lot-sizing policies. Solutions were found in 0.09 s with a relative optimality gap of 0.0003% for the five cases we considered. In Table 4, we can observe that the supply chain's total cost  $Z_1$  and the supply chain efficiency  $Z_2$  both increase if decision-makers increase the value of  $w_2$ . When decision-makers set  $(w_1, w_2) = (0, 1)$ , the supply chain's total cost  $Z_1$  becomes huge because, in this situation, decision-makers only pursue the maximization of the supply chain efficiency score  $Z_2$  and ignore the need of minimizing the supply chain's total cost Z<sub>1</sub>. This result also matches our previous remark that  $Z_1$  and  $Z_2$  act against each other. Therefore, we can conclude that increasing the value of  $w_2$  can only increase the supply chain's total cost  $Z_1$ . Based on this finding, when comparing the results of the lot-for-lot and order frequency policies in the following paragraphs, we will put more focus on the condition that  $(w_1, w_2) = (1, 0)$  to observe the impact of different lot-sizing policies on  $Z_1$ . In addition, when  $(w_1, w_2) = (1, 0)$ , the value of  $Z_2$  remains equal to 6.

Table 4. Results when no lot-sizing policy is applied and different weights (w1, w2).

Objective Function Weights (w <sub>1</sub> , w <sub>2</sub> )	q <sub>1</sub> (Units /Order)	q <sub>2</sub> (Units /Order)	q <sub>3</sub> (Units /Order)	q <sub>4</sub> (Units /Order)	q5 (Units /Order)	q <sub>6</sub> (Units /Order)	q <sub>7</sub> (Units /Order)	q <sub>8</sub> (Units /Order)	q <sub>9</sub> (Units /Order)	q <sub>10</sub> (Units /Order)	Average Cost (Z <sub>1</sub> ) (\$/Year)	Supply Chain Efficiency (Z <sub>2</sub> )
(1, 0)	1451.82	0.00	0.00	0.00	0.00	2212.29	1434.53	0.00	1814.77	0.00	2,803,487.31	6
(0.75, 0.25)	1075.20	0.00	0.00	0.00	0.00	1638.40	1049.79	0.00	1356.61	0.00	2,804,864.61	10
(0.50, 0.50)	2421.26	0.00	0.00	0.00	0.00	3689.54	2392.43	0.00	3026.57	0.00	2,805,625.74	10
(0.25, 0.75)	675.57	0.00	0.00	0.00	0.00	1029.44	667.53	0.00	844.47	0.00	2,808,629.22	10
(0, 1)	0.00	0.00	0.00	9.92	0.00	0.00	0.00	0.23	11.06	9.30	8,254,870.71	10

Next, we tested the performance of the lot-for-lot policy, i.e., Model M<sub>1</sub>. As mentioned in Section 4.2, the lot-for-lot policy can reduce the supplier's inventory holding cost but generates a setup cost every time an order is produced. Tables 5 and 6 show detailed results

of the lot-for-lot policy when m = 4 and m = 20, respectively, with  $(w_1, w_2) = (1, 0)$ . Solutions were found in 0.46 s and 1.26 s with relative optimality gaps of 0.0001% and 0.0002%, respectively. The utilization level  $\mu_k^S$  of the selected supplier's capacity is provided in the last column of the tables. We also show the improvement to the supply chain's total cost  $Z_1$ , denoted as  $I_{TC}$ . The results indicate that there is a \$7.27 improvement to  $Z_1$  which is not a large amount compared to a million-level cost. The improvement of  $Z_1$  is not significant because the supplier's inventory holding cost  $h_k^S$  and the setup cost  $S_k$  in this example are low. Then, we performed sensitivity analysis to test if the lot-for-lot policy exhibits better performance when the  $S_k$  and  $h_k$  values are increased. The sensitive analysis results are shown in Table 7. We can observe that the supply chain's total cost  $Z_1$  for each m value increases as the  $S_k$  and  $h_k$  values become larger, but the cost for the larger value of m increases at a much slower rate. This observation further enhances our conclusion that lot-for-lot policy can reduce the supply chain's total cost. In addition, the value of  $Z_2$ , while using the lot-for-lot policy with different  $S_k$  and  $h_k$  values, remains unchanged to 6 when  $(w_1, w_2) = (1, 0)$ .

Entity	Order Quantity (q <sub>k</sub> ) (Units/Order)	Number of Orders/Cycle (Y <sub>k</sub> )	Total Cost (Z <sub>1</sub> ) (\$/Year)	Utilization (µ <sup>S</sup> <sub>k</sub> ) (%)
Supplier 1	1451.82	1	172,586.29	100
Supplier 6	2212.29	1	312,997.71	100
Supplier 7	1434.53	1	213,411.70	100
Supplier 9	1814.77	1	317,460.39	78.9
Buyer	6913.41	-	1,787,031.21	-
Supply Chain	-	-	2,803,487.31	-

**Table 6.** Results of the lot-for-lot policy when m = 20, and  $(w_1, w_2) = (1, 0)$ .

Entity	Order Quantity (q <sub>k</sub> ) (Units/Order)	# Orders/Cycle (Y <sub>k</sub> )	Total Cost (Z <sub>1</sub> ) (\$/Year)	Utilization (µ <sup>S</sup> <sub>k</sub> ) (%)
Supplier 1	1662.66	4	172,660.28	100
Supplier 6	2002.58	5	312,993.87	100
Supplier 7	1623.10	4	213,465.84	100
Supplier 9	1642.66	5	317,446.51	78.9
Buyer	31,369.24	-	1,786,913.55	-
Supply Chain	-	-	2,803,480.04	-

**Table 7.** Sensitivity analysis results of the lot-for-lot policy with increased  $S_k$  and  $h_k^s$  values for suppliers when m = 4 and m = 20, and  $(w_1, w_2) = (1, 0)$ .

Settings	Maximum Number of Orders /Cycle (m)	Selected Suppliers	Number of Orders/Cycle (Y <sub>k</sub> )	Total Cost (Z <sub>1</sub> ) (\$/Year)	Total Cost Improv. (I <sub>TC</sub> ) (\$/Year)	CPU Time (s)	Optimality Gap (%)
$\begin{array}{c} \mbox{Holding cost: } h^s_k + 10 \\ \mbox{Prod. Setup cost: } S_k \times 2 \end{array}$	4 20	(1-6-7-9) (1-6-7-9)	(1-1-1-1) (4-5-4-5)	2,833,103.28 2,832,997.87	105.42	0.09 14.85	0.0001 0.0097
$\begin{array}{c} \text{Holding cost: } h^s_k + 20 \\ \text{Prod. Setup cost: } S_k \times 3 \end{array}$	4 20	(1-6-7-9) (1-6-7-9)	(1-1-1-1) (4-5-4-5)	2,859,193.49 2,858,974.49	219.17	0.09 31.61	0.0004 0.0003
$\begin{array}{c} \mbox{Holding cost: } h^s_k + 30 \\ \mbox{Prod. Setup cost: } S_k \times 5 \end{array}$	4 20	(1-6-7-9) (1-6-7-9)	(1-1-1-1) (4-5-4-5)	2,894,392.41 2,894,035.48	356.93	0.12 33.16	0.0001 0.0009

We also tested the performance of the lot-for-lot policy when different weights are assigned to  $Z_2$ . Table 8 shows the results of decreasing  $w_1$  and increasing  $w_2$ . We can see that if decision-makers increase the value of  $w_2$ , the supply chain's total cost  $Z_1$  increases compared to its results in Table 7, and the supply chain efficiency  $Z_2$  increases from 6 to 10 as  $w_2$  increases. This situation is consistent with the previous assertion that increasing  $w_2$  will cause  $Z_1$  to rise. Note that when  $(w_1, w_2) = (0.5, 0.5)$ , the lot-for-lot policy is still effective because there is still a 50% weight set on  $Z_1$ . However, when  $(w_1, w_2) = (0, 1)$ , the lot-for-lot policy cannot reduce  $Z_1$  because, in this case, the model only aims to maximizing  $Z_2$ , thus ignoring the need of minimizing  $Z_1$ .

**Table 8.** Sensitive analysis results of the lot-for-lot policy with increased  $S_k$  and  $h_k^s$  values for suppliers when m = 4 and m = 20, and different weights ( $w_1$ ,  $w_2$ ).

Settings	Objective Function Weights (w <sub>1</sub> , w <sub>2</sub> )	Maximum Number of Orders /Cycle (m)	Selected Suppliers	Number of Orders /Cycle (Y <sub>k</sub> )	Total Cost (Z1) (\$/Year)	Total Cost Improve- ment (I <sub>TC</sub> ) (\$/Year)	Supply Chain Efficiency (Z <sub>2</sub> )	CPU Time (s)	Optimality Gap (%)
Holding cost: $h_{\nu}^{s} + 10$	(0.5, 0.5)	4 20	(1-6-7-9) (1-6-7-9)	(1-1-1-1) (3-3-4-3)	2,836,278.26 2,833,911.68	2366.58	10	0.12 10.34	0.0001 0.0097
Prod. setup cost: $S_k \times 2$	(0, 1)	4 20	(1-6-9-10) (1-6-9-10)	(1-1-1-1) (1-1-1-1)	6,798,597.37 6,798,597.37	0	10	0.03 21.61	0.0004 0.0003
Holding cost: $h_{\nu}^{s} + 20$	(0.5, 0.5)	4 20	(1-6-7-9) (1-6-7-9)	(1-1-1-1) (4-5-4-3)	2,864,705.23 2,859,936.31	4768.92	10	0.09 32.57	0.0001 0.0097
Prod. setup cost: $S_k \times 3$	(0, 1)	4 20	(4-6-9-10) (4-6-9-10)	(1-1-1-1) (1-1-1-1)	9,468,356.33 9,468,356.33	0	10	0.09 31.61	0.0004 0.0003
Holding cost: $h_{\nu}^{s} + 30$	(0.5, 0.5)	4 20	(1-6-7-9) (1-6-7-9)	(1-1-1-1) (1-1-1-1)	2,894,444.24 2,894,444.24	0	10	0.09 31.08	0.0001 0.0097
Prod. setup cost: $S_k \times 5$	(0, 1)	4 20	(4-6-9-10) (4-6-9-10)	(1-1-1-1) (1-1-1-1)	12,807,896.21 12,807,896.21	0	10	0.09 32.37	0.0004 0.0003

We then applied the order frequency policy, i.e., Model M<sub>2</sub>, to the illustrative example. Tables 9 and 10 show the results of the order frequency policy under the same conditions as the lot-for-lot policy. The solutions were found in 0.10 s and 12.61 s with relative optimality gaps of 0.0001% and 0.0003%, respectively. Again, the utilization level  $\mu_k^S$  is listed in the last column of each table. In Tables 6 and 9, we observe that the order frequency policy provides the same result than the lot-for-lot policy when  $P_k < D$ ,  $X_k = Y_k$ , and m = 4. According to Equations (12) and (42), the calculation equation of the supply chain's total cost  $Z_1$  in lot-for-lot and order frequency policies can be converted to each other when  $X_k = Y_k$ , thus showing the same results. Notably, in this case, the order frequency policy cannot further improve the value of  $Z_1$  obtained by the lot-for-lot policy because the setup cost  $S_k$  for each supplier in the numerical example is fairly low, relative to the supplier's inventory holding cost  $h_k^s$ . Hence, we will use sensitivity analysis to investigate if the order frequency policy predent the order frequency policy greater than  $h_k^s$ .

**Table 9.** Results of the order frequency policy when  $Y_k = X_k$ , m = 4, and  $(w_1, w_2) = (1, 0)$ .

Entity	Order Quantity (q <sub>k</sub> ) (Units/Order)	Number of Orders/Cycle (Y <sub>k</sub> )	Total Cost (Z <sub>1</sub> ) (\$/year)	Utilization (µ <sup>S</sup> <sub>k</sub> ) (%)	
Supplier 1	1451.82	1	172,586.29	100	
Supplier 6	2212.29	1	312,997.71	100	
Supplier 7	1434.53	1	213,411.70	100	
Supplier 9	1814.77	1	317,460.39	78.9	
Buyer	6913.41	-	1,787,031.21	-	
Supply chain	-	-	2,803,487.31	-	

Entity	Order Quantity (q <sub>k</sub> ) (Units/Order)	Number of Orders/Cycle (Y <sub>k</sub> )	Total Cost (Z <sub>1</sub> ) (\$/Year)	Utilization (µ <sup>S</sup> <sub>k</sub> ) (%)	
Supplier 1	1451.82	1	172,586.29	100	
Supplier 6	2212.29	1	312,997.71	100	
Supplier 7	1434.53	1	213,411.70	100	
Supplier 9	1814.77	1	317,460.39	78.9	
Buyer	6913.41	-	1,787,031.21	-	
Supply chain	-	-	2,803,487.31	-	

**Table 10.** Results of the lot-for-lot policy when m = 20, and  $(w_1, w_2) = (1, 0)$ .

Table 11 provides the sensitivity analysis results of both lot-sizing policies with fixed inventory holding cost  $h_k^s$  and increasing production setup cost  $S_k$  values for suppliers when m = 20 with  $(w_1, w_2) = (1, 0)$ . The execution time and relative optimality gap for each iteration are shown in the last two columns of the table. In Table 11, we can see that the order frequency policy shows better performance than the lot-for-lot policy as  $S_k$  values increase. The improvement  $I_{TC}$  of the order frequency policy also gets larger as  $S_k$  values increase. This is because the order frequency policy is best when handling situations with high  $S_k$  values, relative to  $h_k^s$  values for each supplier. Suppliers gain huge benefits from the order frequency policy by reducing the overall setup cost, thus further reducing the supply chain total cost  $Z_1$  provided by the lot-for-lot policy.

**Table 11.** Sensitivity analysis results for both lot-sizing policies with fixed holding cost  $h_k^s$  and increasing setup cost  $S_k$  values for suppliers when m = 20 and  $(w_1, w_2) = (1, 0)$ .

Production Setup Cost (\$/Order)	Policy	Selected Suppliers	Number of Orders /Cycle (Y <sub>k</sub> )	Total Cost (Z <sub>1</sub> ) (\$/Year)	Total Cost Improve- ment (I <sub>TC</sub> ) (\$/Year)	Supply Chain Efficiency (Z <sub>2</sub> )	CPU Time (s)	Optimality Gap (%)
$S_k  imes 2$	Lot-for-lot Order frequency	(1-6-7-9) (1-6-7-9)	(1-1-1-1) (1-2-1-2)	2,807,644.99 2,807,137.47	507.52	6	20.92 34.65	0.0002 0.0001
$S_k  imes 3$	Lot-for-lot Order frequency	(1-6-7-9) (1-6-7-9)	(1-1-1-1) (2-2-2-3)	2,811,094.37 2,810,045.46	1048.91	6	23.72 34.32	0.0009 0.0005
$S_k  imes 5$	Lot-for-lot Order frequency	(1-6-7-9) (1-6-7-9)	(1-1-1-1) (2-3-2-3)	2,816,817.29 2,814,468.77	2348.52	6	27.27 40.60	0.0003 0.0014

To further illustrate the benefits of using the order frequency policy, we continue increasing the  $S_k$  costs for both lot-sizing policies under different  $(w_1, w_2)$  values. The results are shown in Table 12. When  $(w_1, w_2) = (1, 0)$ , we can see significant improvements in reducing the supply chain's total cost  $Z_1$  by using the order frequency policy compared to the results of using the lot-for-lot policy. If decision-makers increase the value of  $w_2$ , we can see that  $Z_1$  increases while the supply chain efficiency  $Z_2$  increases from 6 to 10. This situation is also consistent with the previous clarification that increasing in  $w_2$  will cause  $Z_1$  to rise. When  $(w_1, w_2) = (0.5, 0.5)$ , the order frequency policy is still effective and showing better performance than the lot-for-lot policy because 50% of the weight set on  $Z_1$ . However, when  $(w_1, w_2) = (0, 1)$ , the order frequency cannot further reduce  $Z_1$  because, in this case, the model only aims at maximizing  $Z_2$ , thus ignoring the need of minimizing  $Z_1$ .

Production Setup Cost (\$/Order)	Objective Function Weights (w <sub>1</sub> , w <sub>2</sub> )	Policy	Selected Suppliers	Number of Orders /Cycle (Y <sub>k</sub> )	Total Cost (Z1) (\$/Year)	Total Cost Improvement (I <sub>TC</sub> ) Y(\$/ear)	Supply Chain Efficiency (Z <sub>2</sub> )	CPU Time (s)	Optimality Gap (%)
	(1, 0)	Lot-for-lot	(1-6-7-9)	(1-1-1-1)	2,829,147.55	6346.49	6	78.32	0.0063
		Order frequency	(1-6-7-9)	(3-4-3-5)	2,825,827.99			117.34	0.0001
C × 10	(0.5, 0.5)	Lot-for-lot	(1-6-7-9)	(6-4-3-2)	2,833,736.63	10,403.08	10	90.09	0.0038
		Order frequency	(1-6-7-9)	(3-8-3-5)	2,823,333.55			85.57	0.0016
		Lot-for-lot	(1-6-9-10)	(1-1-1-1)	26,316,625.35	0	10	97.04	0.0004
	(0, 1)	Order frequency	(1-6-9-10)	(1-1-1-1)	26,316,625.35			83.61	0.0003
$(1, 0)$ $S_k \times 15$ $(0.5, 0.5)$ $(0, 1)$		Lot-for-lot	(1-6-7-9)	(1-1-1-1)	2,837,469.06	8270.18	6	77.81	0.0024
	(1, 0)	Order frequency	(1-6-7-9)	(3-5-4-6)	2,829,198.88			110.97	0.0024
	(0.5, 0.5)	Lot-for-lot	(1-6-7-9)	(5-4-3-3)	2,840,528.38	10,961.88	10	90.28	0.0007
		Order frequency	(1-6-7-9)	(3-3-4-8)	2,829,566.50			90.08	0.0007
	(0, 1)	Lot-for-lot	(1-4-6-10)	(1-1-1-1)	38,138,068.01	0	10	103.77	0.0066
		Order frequency	(1-4-6-10)	(1-1-1-1)	38,138,068.01			114.52	0.0003
S <sub>k</sub> × 20	(1, 0)	Lot-for-lot	(1-6-7-9)	(1-1-1-1)	2,844,597.44	10,008.75	6	97.63	0.0001
		Order frequency	(1-6-7-9)	(4-6-4-6)	2,834,588.69			115.35	0.0065
	(0.5, 0.5)	Lot-for-lot	(1-6-7-9)	(5-3-3-5)	2,849,472.77	14,385.89	10	60.56	0.0001
		Order frequency	(1-6-7-9)	(5-5-3-6)	2,835,086.88			80.34	0.0065
		Lot-for-lot	(1-4-6-10)	(1-1-1-1)	49,463,941.05			119.72	0.0029
	(0, 1)	Order frequency	(1-4-6-10)	(1-1-1-1)	49,463,941.05	0	10	106.29	0.0018

**Table 12.** Sensitivity analysis results for both lot-sizing policies with fixed holding  $\cosh h_k^s$  and further increasing setup  $\cot S_k$  values for suppliers when m = 20 with different weights  $(w_1, w_2)$ .

### 6. Conclusions and Extensions

In this study, we have tested the performance of the lot-for-lot and order frequency policies on minimizing the supply chain's total cost  $Z_1$  and maximizing the supply chain efficiency  $Z_2$  for the supplier selection and order allocation problem in a two-stage supply chain with a fixed demand rate and finite suppliers' production rates. We have shown how different lot-sizing policies and different values of the maximum number of orders m submitted to suppliers per replenishment cycle can affect the values of  $Z_1$  and  $Z_2$ . Sensitivity analysis results have also indicated that using the lot-for-lot and order frequency policies can both reduce  $Z_1$ . It is worth noticing that the order frequency policy provides better performance than the lot-for-lot policy when the setup cost  $S_k$  of each supplier is fairly high relative to the inventory holding  $\cosh h_{\nu}^{s}$ . Compared to the lot-for-lot policy, suppliers applying the order frequency policy have a higher inventory level with larger batches. When the setup cost is fairly high relative to the inventory holding cost, the order frequency policy can significantly reduce the production setup cost and create negligible additional inventory holding cost for each supplier, thus providing significant improvement to  $Z_1$ . Furthermore, the improvement of using the order frequency policy compared to the lot-for-lot policy is not substantial if both the setup cost and inventory holding cost for each supplier are low.

Based on traditional supplier selection problems, we have also considered the customer's expectation of the continuous growth of service quality (e.g., higher product quality and faster delivery time). At the same time, in the competitive global market, reasonable evaluation and selection of suppliers can also improve the organizations' competitiveness in the market. Hence, the second objective function  $Z_2$ , which represents the supply chain efficiency, is used to evaluate the efficiency of candidate suppliers based on various evaluation criteria (e.g., delivery rate, product quality, customer satisfaction, and service level). Finally, we have suggested the use of GCM, which allows decision-makers to decide whether they want to increase the supply chain efficiency by raising costs according to market changes. The results of changing the  $(w_1, w_2)$  values are shown in Tables 4, 8 and 12. Based on these results, we can conclude that, by increasing the value of  $w_2$ , the efficiency of the supply chain increases, but the total cost also increases. Hence, we do not recommend decision-makers paying full attention to supplier chain efficiency by assigning all the weight to objective function  $Z_2$ , i.e.,  $(w_1, w_2) = (0, 1)$ , especially when the demand rate is high. According to Tables 4, 8 and 12, this decision can significantly increase the supply chain's total cost  $Z_1$ .

There are some limitations of our model as well. First, we assume the demand rate to be fixed. In the real-world market, the demand is usually price-sensitive. Many functions can be used to represent changes in market demand due to price changes, such as the power function, logit function, or others [1,38]. Hence, characterizing demand more realistically is a research direction worth thinking about. Second, to limit the cycle time to a reasonable value, we restricted the maximum number of orders submitted to suppliers per replenishment cycle. Thus, developing alternative strategies to avoid unrealistic cycle lengths can also be a direction of future research [49]. In addition, our model is based on a single-buyer multi-vendor coordination framework with a single product. Thus, analyzing a more realistic supply chain that includes multiple buyers, several suppliers, and multiple products to obtain results that can be applied to more complex real-world situations is another area of great interest [4,41]. Finally, the profit-sharing mechanism can benefit all members of the supply chain system in many cases [1]. Therefore, considering a profit-sharing agreement between the buyer and suppliers when the demand is price-sensitive may improve our proposed model further.

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